

HÖFERUNDTAUSCH places qualified specialists and managers in all areas of business, the service industry and the skilled trades.

Together with our client - a developer and integrator of software solutions for industrial process automation - we are looking for a

Sales Manager* - Software Solutions

Your tasks

- ⇒ Implementation of all sales measures
 - Establishing, maintaining and developing customer relationships
 - Support and advice for national and international customers
 - Drafting of supply contracts in cooperation with customers
 - Preparation and submission of corresponding offers
- ⇒ Commercial processing
 - Conducting contract negotiations
 - Ensuring smooth processes up to the first delivery
 - Ensuring after-sales service
- ⇒ Market observation and development of strategic sales measures
- ⇒ Close cooperation with marketing, product and project management
- ⇒ Representing the company at trade fairs, customers and events

Requirements of our client

- ⇒ Completed technical or business studies
- ⇒ Several years of experience in the same function with an international background
- ⇒ High level of engineering understanding of automated manufacturing processes
- ⇒ Very good business and commercial understanding
- ⇒ German language skills from C1 **and** very good written and spoken English skills
- ⇒ Valid work visa for Germany
- ⇒ Willingness to travel nationally and internationally

We look forward to receiving your informative documents, which you can send us by e-mail ideally as a summarized PDF file – to bewerbung@hoeferundtausch.com want to send.**

** **AGG note:** The job offer is gender-neutral. A sporadic use of only one gender form is done exclusively for the sake of better readability.*

*** In order to conserve our environmental resources, we would like to receive your applications by e-mail. We will there only return your documents to us by post if a sufficiently stamped envelope is enclosed.*

We are pleased to be able to support you in your search for a new job!

HÖFERUNDTAUSCH